

**International Costumers' Guild**  
**Surplus & Loss Budget vs. Actual 2004**  
 January through December 2004

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|   | Jan - Dec 04  | Budget | \$ Over Budget |
|---|---------------|--------|----------------|
| <b>Income</b>                                 |               |        |                |
| 4000 · Earned Revenues                        |               |        |                |
| 4010 · Advertising Revenues                   | 75.00         |        |                |
| 4020 · Membership Dues                        |               |        |                |
| 4021 · General Funds Dues                     | 4,116.50      |        |                |
| <b>Total 4020 · Membership Dues</b>           | 4,116.50      |        |                |
| <b>Total 4000 · Earned Revenues</b>           | 4,191.50      |        |                |
| 4510 · Contributed Support                    |               |        |                |
| 4525 · Archive Funds                          | 420.00        |        |                |
| <b>Total 4510 · Contributed Support</b>       | 420.00        |        |                |
| <b>Total Income</b>                           | 4,611.50      |        |                |
| <b>Expense</b>                                |               |        |                |
| 5000 · General Business Expenses              |               |        |                |
| 5010 · Awards                                 | 46.02         |        |                |
| <b>Total 5000 · General Business Expenses</b> | 46.02         |        |                |
| 5100 · Archives Expenses                      |               |        |                |
| 5130 · Supplies                               | 388.28        |        |                |
| <b>Total 5100 · Archives Expenses</b>         | 388.28        |        |                |
| 5200 · Newsletter                             |               |        |                |
| 5210 · Printing and Reproduction              | 1,147.24      |        |                |
| 5220 · Postage and Delivery                   | 1,792.94      |        |                |
| 5230 · Supplies                               | 53.57         |        |                |
| <b>Total 5200 · Newsletter</b>                | 2,993.75      |        |                |
| 5300 · Other Expenses                         |               |        |                |
| 5370 · Refunds                                | 76.50         |        |                |
| 5380 · Tax                                    |               |        |                |
| 5382 · State                                  | 317.00        |        |                |
| <b>Total 5380 · Tax</b>                       | 317.00        |        |                |
| <b>Total 5300 · Other Expenses</b>            | 393.50        |        |                |
| <b>Total Expense</b>                          | 3,821.55      |        |                |
| <b>Net Income</b>                             | <u>789.95</u> |        |                |